



## Barbarians at the Gate: The Fall of RJR Nabisco

By Bryan Burrough, John Helyar

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**Barbarians at the Gate: The Fall of RJR Nabisco** By Bryan Burrough, John Helyar

“One of the finest, most compelling accounts of what happened to corporate America and Wall Street in the 1980’s.”

—*New York Times Book Review*

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A #1 *New York Times* bestseller and arguably the best business narrative ever written, *Barbarians at the Gate* is the classic account of the fall of RJR Nabisco. An enduring masterpiece of investigative journalism by Bryan Burrough and John Helyar, it includes a new afterword by the authors that brings this remarkable story of greed and double-dealings up to date twenty years after the famed deal. The *Los Angeles Times* calls *Barbarians at the Gate*, “Superlative.” The *Chicago Tribune* raves, “It’s hard to imagine a better story...and it’s hard to imagine a better account.” And in an era of spectacular business crashes and federal bailouts, it still stands as a valuable cautionary tale that must be heeded.

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### Editorial Review

From Library Journal

The leveraged buyout of the RJR Nabisco Corporation for \$25 billion is a landmark in American business history, a story of avarice on an epic scale. Two versions of the fierce competition for the largest buyout ever consummated are presented by skilled journalists with contrasting styles. Burrough and Helyar are clearly fascinated with the personalities of the players in the deal and with the trappings of corporate wealth. The restless, flamboyant personality of Ross Johnson, CEO of RJR Nabisco, is portrayed as the key to the events that were to unfold. The colorful description of all of the players and the events will likely have broad appeal. Lampert signals the complexity of her story by introducing her narrative with a three-page cast of characters. Her focus on the strategy of the players and on the fast-paced action provides a more concise description of a deal big enough to augment the wealth of many rich people. Business libraries will want both versions of this story of capitalism drawn to the extreme, but students, looking for a more comprehensive treatment, will favor Lampert's version.

- *Joseph Barth, U.S. Military Acad. Lib., West Point, N.Y.*

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### Review

“It’s hard to imagine a better story...and it’s hard to imagine a better account” (Chicago Tribune)

“A superlative book...steadily builds suspense until the very end.” (Los Angeles Times Book Review)

“The fascinating inside story of the largest corporate takeover in American history... It reads like a novel.” (Today Show)

“The most piercing and compelling narrative of a deal to date.” (Boston Globe)

“Impressive qualities... delicious scenes... a cinematic yet extraordinarily careful book.” (Ken Auletta, New York Daily News)

### From the Back Cover

The fight to control RJR Nabisco during October and November of 1988 was more than just the largest takeover in Wall Street history. Marked by brazen displays of ego not seen in American business for decades, it became the high point of a new gilded age, and its repercussions are still being felt. The ultimate story of greed and glory, *Barbarians at the Gate* is the gripping account of these two frenzied months, of deal makers and publicity flaks, of an old-line industrial powerhouse that became the victim of the ruthless and rapacious style of finance in the 1980s. Written with the bravado of a novel and researched with the diligence of a sweeping cultural history, here is the unforgettable story of the takeover in all its brutality.

### Users Review

#### From reader reviews:

**Steven Thomas:**

Reading a book to get new life style in this year; every people loves to study a book. When you go through a book you can get a lots of benefit. When you read guides, you can improve your knowledge, because book has a lot of information on it. The information that you will get depend on what sorts of book that you have read. If you need to get information about your examine, you can read education books, but if you want to entertain yourself you are able to a fiction books, this sort of us novel, comics, along with soon. The Barbarians at the Gate: The Fall of RJR Nabisco provide you with new experience in studying a book.

**Jessica Henriquez:**

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